



**THE INSURANCE LIBRARY
ASSOCIATION OF BOSTON**
Saval Insurance Education Center



**IT'S SCARY HOW GREAT THE 2014 INSURANCE
PROFESSIONAL OF THE YEAR AWARD CEREMONY WAS!**



*Librarians Sarah Hart & Meagan Stefanow (the only two
who dressed in costume for the occasion)*

On October 31st we celebrated the 13th Annual Insurance Professional of the Year Award Ceremony. Among the attendees were a number of previous Insurance Professional of the Year Award winners.

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Left to right: John Golembeski, William Hofmann, Michael Sabbagh, John Connors, Francis Mancini, David Lane, Hope Aldrich, Richard Brewer, Francis Bellotti, and Daniel Johnston.

Jack Golembeski and Bill Hofmann, were speakers this year. Both Mr. Golembeski and Mr. Hofmann told some light-hearted stories about Mr. Mancini, the former even gifting the dapper award-winner with parrot-head hats, before delving into all of the work Mr. Mancini has done for the industry.

The final speaker prior to the presentation of the award was Tom Skelly of Deland Gibson. As Chairman of the Board of the Massachusetts Association of Insurance Agents, Mr. Skelly has worked closely with Mr. Mancini and it was evident in his address.



William Hofmann, Francis Mancini and Tom Skelly

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ANNUAL MEMBERS MEETING

To Members:

In accordance with Article V of the by-laws, as adopted at the Annual Meeting of the Association held November 21, 1985 and in compliance with a date and place designated by the Trustees, notice is hereby given that the Annual Meeting of the Association will be held at the Insurance Library Association of Boston Building at 156 State Street, Boston, Massachusetts on Tuesday, November 18, 2014 at 8:30 AM.

The order of business will be:

Calling of the roll

Reading of the record of the previous meeting

Reports of officers and committees

Unfinished business

New business

Election of Officers and Trustees

Adjournment

If you plan to come for breakfast (8:00 AM) and the meeting (8:30 AM), please return the [reservation form](#) here or email mstefanow@insurancelibrary.org

The [reservation form](#) also has the proxy form attached if you are unable to attend and would like to appoint a proxy you may use the same form.



2014 SILENT AUCTION

We would like to take this opportunity to thank all of those individuals and organizations who donated to our silent auction (as well as those who bid). This year we broke a record for earnings from the silent auction and it was solely due to your generosity! This year's silent auction donors were:

[Agency Checklists](#)

[The Andover Companies](#)

[Arbella Insurance Group](#)

[Atlantic Charter Insurance Company](#)

[Boston Park Plaza Hotel](#)

[Coverys](#)

[Eagle Insurance Group](#)

[Eastern Insurance Group](#)

[Eastern States Insurance](#)

[HUB International New England](#)

[Knapp Schenck Insurance Services](#)

[La Playa Beach & Golf Resort](#)

[LeClairRyan](#)

[Lexington Insurance Company](#)

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[Massachusetts Society of Licensed](#)

[Insurance Advisors](#)

[Mintz Levin](#)

[Nancy Z. Bender Insurance Agency](#)

[The Norfolk & Dedham Group](#)

[Plymouth Rock Assurance](#)

[PricewaterhouseCoopers](#)

[Providence Mutual](#)

[Quincy Mutual Group](#)

[Quinn Group Insurance](#)

[Safety Insurance](#)

[Torres, Scammon & Day](#)

[Vermont Mutual Insurance Group](#)

[William Gallagher Associates](#)

INSURANCE PROFESSIONAL OF THE YEAR, *Continued*

Mr. Mancini's acceptance speech focused on how integral insurance agents are to their community and the economy as a whole. As an example, he recognized John Connolly, long-time Alderman from Somerville and President of Wedgewood Crane & Connolly. Mr. Mancini was gracious with his praise of those he works with and for those he has gotten to know during his years in the insurance industry.

He also mentioned Richard Simches, the founder of Safety Insurance, and former trustee of The Insurance Library. Mr. Mancini said Mr. Simches was instrumental in making the Massachusetts Association of Insurance Agents strong and it seemed fitting that the Insurance Professional of the Year Award was made possible by a fund established in his honor.



2014 Insurance Professional of the Year, Francis A. Mancini and President of the Insurance Library Association of Boston Board of Trustees, John D. Somerville

We believe that the record attendance levels are a testament to what an ideal candidate was chosen this year. Mr. Mancini embodies the attributes required of The Insurance Professional of the Year and we are pleased that so many agree.

In addition to record attendance this year, we also had a record number of people who signed the letter of congratulations published in The Standard a week prior to the event. In case you missed it, you can find a [copy here](#). For more of Mr. Mancini's thoughts on the Massachusetts insurance industry, and on becoming the newest Insurance Professional of the Year, you can read his interview in the current edition of [Agency Checklists](#).

SPEAKING OF DONORS...

We are gearing up for this year's annual fund solicitation campaign. Keep your eyes peeled for a letter coming your way soon!

Thank you to the following individuals and organizations who have already donated this year:

[Anchor Insurance Group](#)

[Malecki, Deimling Nielander & Associates](#)

[Massachusetts Insurance Federation](#)

[Standard Publishing Corp.](#)

William F. Hofmann, III

WE WANT YOU!



The Library is looking for a few good instructors. If you have strong communication and presentation skills as well as technical expertise and experience in the insurance industry, and you are interested in teaching please contact our Executive Director, Glenn Cryan at: gcryan@insurancelibrary.org

ON THAT NOTE ...

We want to make sure that all of the agents who read our newsletter are aware of the new MA law which went into effect this fall.

All Producers will now be required to complete 3 Massachusetts Ethics (MAE) credits in each three year renewal period. Because this law is so new, producers whose licenses renew between September 17, 2014 and December 31, 2014 must complete the 3 credit hours of ethics training by January 5, 2015 according to [Massachusetts Division of Insurance Bulletin 2014-06](#). All other producers must complete this requirement before their next license renewal date.

In response to the new legislation, we've scheduled three sections of our [Ethics 101 class](#), which is approved to meet the Commonwealth's new CE requirement for ethics education.

We have also scheduled a number of on-site offerings of this class for organizations that would prefer to have all of their employees complete the ethics requirement at once. If you are interested in offering an on-site class, on ethics, or another insurance-related topic, please contact Reference Librarian/Education Coordinator, Meagan Stefanow at: mstefanow@insurancelibrary.org

Some of our best topical classes have been originally developed as an on-site class. We are eager to work with you to bring our quality education to your place of business!

For a full list of the classes we currently have available, please check our [website](#). We are in the process of adding spring classes this month, so check back if you don't see the class in which you're interested currently scheduled!