



**THE INSURANCE LIBRARY
ASSOCIATION OF BOSTON**
Saval Insurance Education Center



SOME SAD FAREWELLS

We don't usually include an obituary section in our newsletter, but The Library lost some good friends at the end of 2014 and we believe the industry as a whole is the poorer for it.

On November 30, 2014, Andre Sansoucy of Melick & Porter, LLP and author of *Liability Insurance Law in Massachusetts* passed away. Mr. Sansoucy was a



Andre A. Sansoucy

long-time Library patron, and a friend of our organization. We were always touched by how kind he was and his quiet sense of humor. He was known for his diligent research skills and in the midst of his battle with cancer, he still found time to come to The Library to do research for his clients.

(In Memoriam continued page 2)

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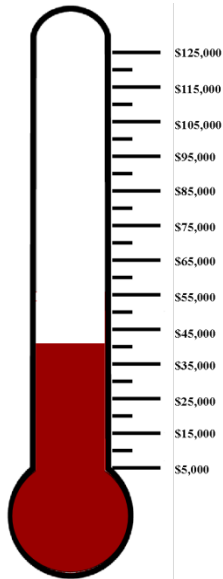
THOSE WE HAVE LOST

2014-2015 ANNUAL FUND UPDATE

INSTRUCTORS WANTED



ANNUAL FUND UPDATE



In the previous article, we mentioned the many ways that Donald Malecki donated to The Library. We would be remiss if we didn't also include a thank you for all you who have generously donated to our organization as well.

As we mentioned both in recent newsletters and in this year's Annual Fund Solicitation Letter, last year's Annual Fund Campaign broke records. It is because of that outpouring of support that we are confident that we can reach this year's goal of **\$125,000**.

As the only free-standing Insurance Library in the country, we depend greatly on the funds provided through the Annual Fund Campaign. It is only through your help that we are able to remain the leading resource for and provider of literature, information services and quality professional education for the insurance industry and related interests. We hope you think of your donation as a re-investment in our industry.

(Annual Fund continued page 4)

IN MEMORIAM

According to the Melick & Porter [website](#):

*Andre was a lawyer of considerable talent who enjoyed much success. He was a man of integrity and donated countless hours of pro bono work. Andre possessed a keen intellect and a strong work ethic. A brilliant legal scholar, Andre authored the highly acclaimed treatise *Liability Insurance Law in Massachusetts*. Andre believed in the pursuit of excellence and would invariably go the extra mile for his clients and colleagues. He will be missed.*

We echo their sentiments.

Less than two weeks later, On December 12, 2014, The Library received the sad news that Donald Malecki had passed away. Not only was Don a leader in the industry, he was a mentor to many who crossed his path. Don was especially



Donald S. Malecki

kind to The Library over the years. In our [Summer 2013 Newsletter](#) we outlined the many ways Don had donated to The Library financially, intellectually, and through many book and form donations.

Don supported our [Adopt-A-Book Program](#) and he and his co-authors donated the royalties from their [MCS-90 Book](#) to The Library. He and his partner from [Malecki Deimling Nielander & Associates](#), Greg Deimling, also generously gave of their time and offered a number of seminars on insurance topics, donating the proceeds to The Insurance Library and the [Boston CPCU Chapter Society](#).

Before his passing, *Rough Notes*, in honor of Donald Malecki's many years of service and his incredible insight into the intricacies of insurance, published a collection of his articles entitled: [Donald Malecki: The Rough Notes Years, 30 Years of Don](#). The leaders of *Rough Notes*, wanting to make this tribute even dearer to Don told him they would donate \$75 of each sale to a charity of his choice.

(In Memoriam continued page 3)

IN MEMORIAM, *Continued*

Don chose The Insurance Library Association of Boston to be the recipient of their generosity. If you are interested in the publication, you can find out more information on the Rough Notes [website](#).

While it may seem that we are most grateful for Donald Malecki's support of our organization financially, and, as a non-profit that cannot be downplayed, we most appreciate Don's kindness of spirit; his ability to discuss complicated insurance concepts with humor and with giddiness unheard of based on the topic.

Most of all, Donald Malecki had the ability to recognize the value of even the "little people"; he didn't focus his attention solely on those who are high-powered in the industry. He took time to discuss a vast array of topics with whoever was nearby. Sometimes this took the form of a goofy Russian accent, and sometimes it was a serious discussion of a recent court case's affect on policy wording. Regardless of the topic, Don had a way of making the person he was speaking with feel like they were the only one in the room.

This ability to make people feel special is obvious in each of the books that Don donated to The Library, he signed them:

To my favorite librarians. . . at the best library in the U.S., The Insurance Library Assn. of Boston. - With Very Best Wishes, Don.

Donald Malecki will be missed, not only because of his expertise on insurance, but because of his unwavering ability to bring humor and kindness to every situation. Don went out of his way to make people feel valued and it is that quality that is irreplaceable. We join with many in the industry as we say farewell to an industry giant. We also want to thank Donald Malecki's family for sharing him with us as they did, providing him the support so that he could travel extensively and share his knowledge freely. You are in our thoughts and prayers.

For a more in-depth article on Donald Malecki, including some great anecdotes about his wife, dare we say, his better half, we encourage you to read the July 2011 article published in Rough Notes Magazine, entitled: "[The Industry Gadfly](#)"

WE WANT YOU!

We mentioned it in the last newsletter, but thought we might mention it again lest you think it too late to respond, The Library continues to recruit insurance instructors.



As a reminder, in Massachusetts, instructors are eligible for Massachusetts continuing education credits for the classes they teach. If you have expertise in a particular topic or are interested in one of the courses on our [website](#) and would like to teach a course for continuing education, we'd love to hear from you.

As The Library continues to expand into the Online Classroom format, the requirement that instructors be physically located in the New England area is no longer applicable. If you'd like to offer a seminar, but aren't local, please don't let that stop you from reaching out.

If you have strong communication and presentation skills as well as technical expertise and experience in the insurance industry, and you are interested in teaching please contact our Executive Director, Glenn Cryan at: gcryan@insurancelibrary.org

ANNUAL FUND UPDATE

Many of you who have already responded to the solicitation have increased your donations over last year - some by 50%! We cannot express how much we appreciate your generosity.

Thank you for your continued support of our organization.

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