



The Insurance Library Newsletter

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INSURANCE PROFESSIONAL OF THE YEAR 10.11.2019

It's that time of year again!

We will be hosting this year's Insurance Professional of the Year Award Ceremony at The InterContinental Boston on October 11, 2019.

Each year the award is presented to a person who demonstrates leadership and exemplifies those qualities that engender understanding of and respect for the insurance industry. The specific criteria for the winner is that he or she has earned the respect and affection of the insurance community and is recognized as hardworking, public-spirited, and trustworthy. Ultimately, the winner is decided by a committee comprised of a cross section of the industry who rely very heavily on the nominations we've received.

Please mark your calendars and be on the lookout for additional information soon!

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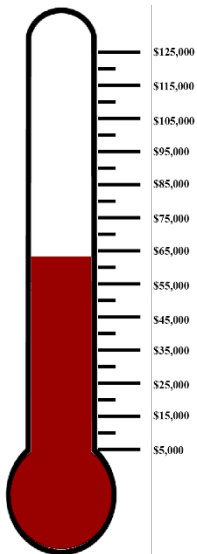
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ANNUAL FUND UPDATE



As Paul mentioned in his speech at the Meet & Greet, we are proud to be a valuable (dare we say cherished) institution. Donations to our Annual Fund make it possible for us to maintain our collection and continue to provide our services.

We are three quarters of the way through this annual fund campaign and over halfway to our goal. With your help we hope to finish strong.

Please consider joining those below who have given so generously to further our mission with your own donation. We are so grateful to all of you for your support!

(Annual fund continued on page 4)

RECAP OF THE NEW DIRECTOR MEET & GREET

It was lovely to spend time with everyone who came out for our most recent event featuring our director, Paul Tetrault. In case you missed it, you can find some information on Paul's vision for The Library in recent articles published in [The Standard](#) and [Agency Checklists](#).



(Meet & Greet continued on page 3)

NEW WEBINARS & CLASSES

We have two more webinars coming up taught by Bill Wilson, founder of [InsuranceCommentary.com](#) and The Big "I" Virtual University.

April, 18th is the E&O/Ethics Class: [24 Ways to Get Into So Much Trouble Even Agent Jack Bauer Can't Save You.](#)

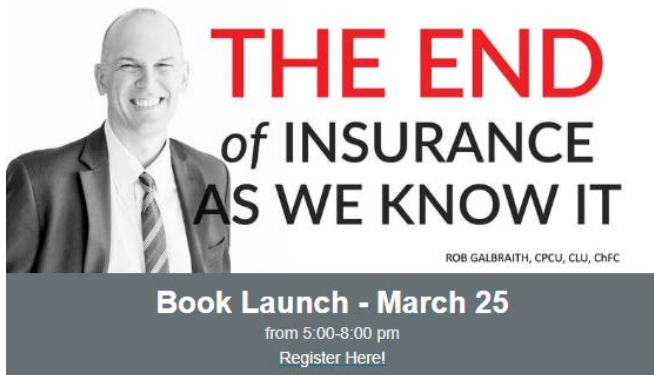
In May, [Vermont Mutual](#) has sponsored the [Finding and Fixing Personal Lines Coverage Gaps](#)

If your organization is interested in sponsoring a future webinar, please [contact us!](#)

Two other new classroom classes we're excited about are [Issues in Homeowners Insurance Coverage](#) and [Homeowners Condominium Coverage](#). They will be offered on June 20th and are eligible for 3 MA & NH Producer CE Credits -- stick around after and you can share some popcorn with us at our first movie night!

UPCOMING EVENTS

One of The Library's new initiatives is a commitment to offering more opportunities to engage and network. We're excited about the events we have planned in the coming months, and we are confident you will be too. If you have ideas for additional events you'd like to see us host, email us! Pencil us in for the following dates:



THE END
of INSURANCE
AS WE KNOW IT

ROB GALBRAITH, CPCU, CLU, ChFC

Book Launch - March 25
from 5:00-8:00 pm
[Register Here!](#)

March 25 - Book Launch with Rob Galbraith.

May 1 – Breakfast & Books at the Library.

June 20 - Third Thursday Movie Night at The Library.

July 18 - Third Thursday Movie Night at The Library.

August 15 - Third Thursday Movie Night at The Library.

CONNECT WITH US!

In our last email we announced that The Library has a [new LinkedIn page](#). Since then we've also added a [Twitter](#) and [Instagram](#) account.

Make sure you're connected to all of them so you can stay up to date on what's happening at The Library and on other fun and interesting events in the industry!

MEET & GREET, *Continued*



ANNUAL FUND UPDATE, *Continued*

If you have donated but don't see your name on the list, please contact us so we can get you on the next list we send out!

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Safety Insurance Company

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AIM Mutual Insurance Companies

AON

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Arthur J. Gallagher & Co.

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Mr. Adam Devine

Liberty Mutual Insurance

Malecki Deimling Nielander & Assoc.

Morrison Mahoney LLP

Norfolk & Dedham Group

Quincy Mutual Group

Silver (\$1,000-\$2,499)

Allied World Assurance Company

Arrow Mutual Liability Ins. Company

Bender Hatch Insurance

Mr. Michael Christian

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Albert B. Allen, Inc.

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Matson, Driscoll & Damico, CPA

Morse Insurance Agency, Inc.

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N. Pingree Insurance Agency, Inc.

Richard A. Kowalsky Insurance

Risman Insurance Agency, Inc.

Mr. Len Ryer

Soucy Insurance Agency, Inc.

Mr. David Stegall

T.R. Michaels Claim Consulting, LLC

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