



Volume XXI Number 2: Summer 2019

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It has been a busy past few months here at the Library as we hosted a number of events to provide Library members with opportunities to learn, engage and network. And we have a lot more planned for the coming months including a lunch and learn event, the final film in our Summer Movie Series, and of course our Insurance Professional of the Year Award event. We also have new webinars in the works and we are exploring new online offerings for research. Read on to learn more!

Visitors

While we do require memberships for full use of The Library, we always welcomes visitors to stop by and explore our treasures --or just to get a cup of coffee, tea, or cold water and have a nice chat.



We were pleased that when Professor Allan Manning and Steve Manning of LMI Group were visiting from Australia they made sure a stop at The Library was on their itinerary. It was exciting to learn about their company's insurance library and we were grateful that they donated their recent book on the Great London Fire to us. In exchange we gave them a copy of our library history for their collection.



During the RIMS conference, we had a number of visitors both from around the country and the world. Ted and Arleen Taveras of [Spot on Insurance](#) in Puerto Rico stopped by as well as [Jamiu Badmos](#) of Nigeria, who created an award-winning game to teach about the potential dangers of electricity. He even left a copy with us so patrons can play!

We also had recent visitors from Brazil and Quebec. It's great that word is getting out that we're a great place to visit. We look forward to seeing you the next time you're in our area!

Recent Events

We have been pleased to welcome both new and familiar faces to the Library for a number of recent events. The feedback has been great. Members clearly appreciate having opportunities to get together, make connections, and engage in discussions on topics that affect their businesses and their careers.

In March, we hosted a Book Launch with Rob Galbraith, that was so successful, we went on to partner with Norfolk & Dedham Group and him for a webinar in June.

When RIMS Annual Conference was in Boston, The Library co-hosted a breakfast event for attendees with Licata Risk Advisors.

June was the premier of our Third Thursday Summer Movie Series. We kicked it off with a showing of *Double Indemnity*. E. W. Hobbs donated delicious popcorn which was an excellent complement to the other concessions that The Library provided.

To celebrate a record breaking Annual Fund Campaign, The Library hosted an ice cream social. Bender Hatch generously provided a sundae bar from Lizzy's Homemade Ice Cream and we were pleased to welcome 55 people to The Library over their lunch break.

July also brought our second Third Thursday Summer Movie Series film, *The Rainmaker*, and more E.W. Hobbs popcorn. Many of those in attendance had not seen *The Rainmaker* in its first run and everyone agreed that it was a unique experience to see so many well-known actors earlier in their careers. We hope that even more of you can join us on Thursday, August 18, for our final summer movie.





Upcoming Events

August 7 - Brown Bag Lunch with Michael Crowe of Clearurance
 August 15 - Our Final Summer Movie Night featuring an Alfred Hitchcock classic with Cary Grant and Grace Kelly
 October 11 - The Insurance Professional of the Year Award Ceremony at InterContinental Boston
 November 19 - The Insurance Library's Annual Member's Meeting more details to follow
 December 4 - The Insurance Library's Holiday Open House more details to follow

Insurance Professional of the Year

Nancy Bender started her career as an insurance agent and CSR when she was offered a position at Robert Clark Insurance and provided with support to obtain her license. She took a hands-on approach from the start, seeking to speak and meet with clients to understand their situations and coverage needs. That experience gave her the confidence to start her own agency, with the blessing of her former boss and mentor. Nancy grew her business almost entirely through referrals, a testament to her clients' appreciation of her personal touch. When Nancy merged with H.R. Hatch 40 years after starting her company, her premium volume was approximately \$17 million. To read a more complete biography, please visit our website and learn more about Nancy Bender's work in our industry. Sales for tables and seats at this year's event are in full swing so don't forget to reserve your spot! We're currently accepting donations for the silent auction, this is a great way for an organization to get its name on the event in a cost effective manner. Donations are listed in emails leading up to the event and a link to the donor's website is included in the online auction. The Insurance Professional of the Year Award Ceremony will take place on Friday, October 11, from 11 a.m. to 2 p.m. The event will be held at a **NEW** venue, The InterContinental Boston.



In the News

An article in the summer edition of the [CLEW Newsletter](#) attempts to answer what the librarians here consider the top 5 resources for insurance coverage research (there may have been some disagreement).

The Library has been featured in three video podcasts lately, one above on the Rob Galbraith book launch event another with A.M. Best during the RIMS meeting in Boston and a third highlighting a conversation with [Carey Anne Nadeau](#) at The Library.

Annual Fund Results

As mentioned above, this year was a **record breaking** year for The Insurance Library's Annual Fund Campaign and we could not have done it without all of the individuals listed below! Thirty eight new donors gave this year and forty individuals and organizations increased their donations over previous years. We are so grateful for the support you've shown The Library and we look forward to putting the funds to good use as we expand our programming and events in the coming year.

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Environmental Insurance
Wedgwood-Crane & Connolly Ins
Mr. Jose Zorola

Webinars

By partnering with sponsors, The Library is pleased to be offering more webinars. The following webinars were offered this spring:

Bill Wilson's When Words Collide: Resolving Insurance Coverage and Claims Disputes sponsored by Quinn Group Insurance Agency

Finding and Fixing Commercial Lines Coverage Gaps with Bill Wilson, sponsored by Risk Strategies

Liquor Liability -- Common Law, State Statutes & Coverage, with Robin Federici, sponsored by Melick & Porter

An E&O/Ethics Class with Bill Wilson entitled: 24 Ways to Get Into So Much Trouble Even Agent Jack Bauer Can't Save You, sponsored by The Central Massachusetts CPCU Society Chapter, Inc.

Also with Bill Wilson, Finding and Fixing Personal Lines Coverage Gaps sponsored by Vermont Mutual

The Watercraft Exposure: From the Dinghy to the Yacht! with Robin Federici, sponsored by The CSR Advisor

Rob Galbraith's *The End of Insurance as we Know It Webinar* focusing on InsurTechs and market disruption, sponsored by Norfolk & Dedham Group

This fall we plan to offer webinars on:

- Homeowners insurance
- InsurTech 101
- Flood insurance
- Collateralization of SIRs
- Diversity in insurance
- Certificates of insurance and
- Professional liability insurance

Keep an eye out as we finalize our schedule. If your organization is interested in sponsoring a future webinar or you have a suggestion for a topic, please contact us!