



# RIMS<sup>TM</sup>

Massachusetts Chapter



## The Insurance Library

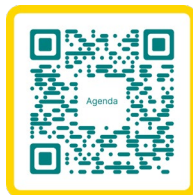
Research • Education • Engagement

**Massachusetts RIMS Annual Educational Conference**

**Presented in Conjunction with The Insurance Library**

Thursday, March 19, 2026

Liberty Mutual, 175 Berkeley St., Boston, MA 02116



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The Insurance Library  
Research • Education • Engagement

## The 2026 Massachusetts RIMS Annual Educational Conference Presented in Conjunction with The Insurance Library

### Schedule

| Time                | Event Description   |
|---------------------|---|
| 7:45 AM             | Registration Begins   |
| 8:00 AM – 9:00 AM   | Breakfast Reception & Welcoming Remarks   |
| 9:00 AM – 9:15 AM   | Transition Break  |
| 9:15 AM – 11:15 AM  | <b>Session 1:</b><br>How Insurance Fits into a Comprehensive Travel Risk Program<br>Business Interruption 360*<br>Alternative Risk Transfer Solutions |
| 11:15 AM – 11:30 AM | Transition Break  |
| 11:30 AM – 1:00 PM  | Lunch & Keynote Address   |
| 1:00 PM – 1:15 PM   | Transition Break  |
| 1:15 PM – 3:15 PM   | <b>Session 2:</b><br>Credit Insurance<br>Mastering Builders Risk Insurance*<br>Marine Risk Mysteries: From Catastrophe to Contract                    |

\* All presentations are approved for Massachusetts producer CE credits. In addition, **Business Interruption 360** and **Mastering Builders Risk Insurance** are approved for Rhode Island adjuster CE credits.

### Conference Agenda

#### 8:00 AM – 9:00 AM | Breakfast Reception & Welcoming Remarks

Kick off the day with a breakfast reception and welcoming remarks. Connect with fellow risk management professionals and industry experts while enjoying light breakfast offerings before the day’s program begins.

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## 9:00 AM – 9:15 AM | Transition Break

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## 9:15 AM – 11:15 AM | Session 1

### How Insurance Fits into a Comprehensive Travel Risk Program

**Presenters:** Andrew Miller, International SOS & Dan Semple, Chubb

This session examines how business travel insurance functions within a broader, enterprise-wide travel risk management framework. Attendees will gain a clear understanding of core corporate travel insurance products, Duty of Care obligations, and the application of ISO 31030 in managing employee travel risk. The presentation focuses on the practical interaction between insurance coverage and third-party assistance services, clarifying common misconceptions around embedded assistance and highlighting where insurers, brokers, and specialized providers each play a role. Designed for organizations with global or mobile workforces, the session emphasizes best-in-class program design that integrates insurance, assistance, and risk governance to support employee safety and organizational resilience.

### Business Interruption 360

(Also approved for 2 RI adjuster CE credits)

**Presenter:** Bill Warren, Sigma7

This session delivers a comprehensive, end-to-end examination of business interruption (BI) risk, from pre-loss assessment and values reporting through post-loss measurement and financial recovery. Attendees will gain a clear understanding of how BI values are calculated, how they are used in underwriting and claims, and where common disconnects arise between reported values and actual exposures. The presentation also addresses real-world challenges in measuring BI losses, including lost revenues, saved costs, coverage nuances, and unexpected outcomes such as contingent, cyber, and extra expense claims. The session concludes by linking BI risk to broader protection, planning, and business continuity management practices, helping participants align insurance placement with operational resilience and recovery objectives.

### Alternative Risk Transfer Solutions

**Presenters:** Robert Curtis, Liberty Mutual & Matthew Ginsburg, Aon

This session provides a practical overview of Alternative Risk Transfer (ART) solutions, with a focus on structured insurance and parametric coverage. Designed for insurance and risk professionals, the presentation walks through how ART has evolved, why these solutions are increasingly relevant in today's challenging insurance market, and how they can be deployed alongside traditional programs. Using real-world case studies, the session explains core

concepts, market dynamics, and decision points to help attendees understand when structured and parametric solutions are appropriate, how they are structured, and the value they can deliver in managing volatility, optimizing capital, and improving program resilience.

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## 11:15 AM – 11:30 AM | Transition Break

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## 11:30 AM – 1:00 PM | Lunch & Keynote Address

Join us for a luncheon keynote featuring Justin Murphy, Director of Risk Management for the Boston Celtics, who brings a senior-level perspective on how risk management operates inside one of the most visible and performance-driven organizations in professional sports.

Drawing on his career spanning the insurance brokerage world and enterprise risk leadership, Justin will explore how insurance strategy, risk governance, and decision-making function within a globally recognized sports franchise. His remarks will highlight the unique risk landscape of professional athletics, including operational risk, contractual complexity, public exposure, and the heightened expectations that come with managing risk in real time under constant public scrutiny.

This keynote offers attendees a compelling look at how core risk management principles translate beyond traditional corporate environments, and how adaptability, communication, and strategic alignment become critical when the stakes include brand reputation, player safety, and business continuity on a global stage.

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## 1:00 PM – 1:15 PM | Transition Break

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## 1:15 PM – 3:15 PM | Session 2

### Credit Insurance

**Presenters:** Dan Bakle, One Source Risk Management & Paul Kunzer, Liberty Mutual

This session provides a practical, business-focused overview of trade credit insurance and its role in supporting liquidity, receivables financing, sales growth, and credit risk mitigation. Attendees will learn how trade credit insurance works in practice, including how claims arise, underwriting approaches, and how insurers assess buyer creditworthiness. The presentation also explores different policy structures and use cases, from single-buyer and multi-buyer programs to structured trade, export financing, and political risk solutions. Designed for corporate, financial, and insurance professionals, the session emphasizes how companies and lenders use trade credit insurance as a strategic balance sheet tool, particularly when placed proactively during stable market conditions.

## Mastering Builders Risk Insurance

(Also approved for 2 RI adjuster CE credits)

**Presenters:** Dina Senerchia & Jonathan Perry, Ankura, Michael Pepe, Saxe, Doernberger & Vita, & Phil Wilusz, WithCoverage

This panel session provides a practical, end-to-end look at builder's risk insurance, from program design at project inception through claim resolution after a loss. Drawing on legal, forensic, and claims perspectives, the session explores how builder's risk policies are structured, how key coverage components such as valuations, soft costs, delay in completion, and phased openings should be addressed, and where common pitfalls arise. The panel also examines faulty workmanship issues, exclusions and exceptions, and best practices for managing a loss, including reporting, assembling the right response team, tracking repairs, and navigating the claims process. Designed for professionals involved in construction risk, the session emphasizes actionable lessons to improve builder's risk placements, renewals, and claim outcomes.

## Marine Risk Mysteries: From Catastrophe to Contract

**Presenters:** Thomas Muzyka & Ken Corson, Clinton & Muzyka

This session examines how major marine casualties evolve into complex insurance, liability, and contractual disputes, using real-world events to anchor technical legal concepts. Attendees will gain practical insight into core principles of maritime law that directly affect property and casualty insurance, including limitation of liability, General Average, cargo claims, and jurisdictional issues under the Longshore and Harbor Workers' Compensation Act. The presentation also explores how charter party provisions, contractual risk transfer, and manuscripted insurance solutions shape loss outcomes for vessel owners, charterers, and underwriters. Designed for insurance professionals working with marine or waterfront exposures, the session connects catastrophe response with downstream coverage, claims, and contract interpretation challenges.

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## Speakers' Biographies

### Dan Bakle

Dan Bakle is a Senior Vice President at One Source Risk Management, a division of the Alliant Insurance Services Group, where he specializes in trade credit and political risk insurance for banking, corporate, and commodities clients. He brings more than 25 years of experience focused on client service and innovative risk transfer solutions, particularly for complex or non-standard non-payment risks that enhance liquidity and financing outcomes. Dan began his career at International Risk Consultants and later completed a secondment at Jardine Lloyd Thompson in London as a Lloyd's broker before returning to help expand IRC's New York office. He holds a Bachelor of Science in Civil Engineering from The Ohio State University.

## **Ken Corson**

Ken Corson is an associate attorney at Clinton & Muzyka, P.C., where his practice focuses on marine casualty defense, Jones Act litigation, and complex admiralty matters for vessel owners and underwriters. He is a U.S. Coast Guard-licensed 100-ton Master, bringing operational maritime experience to the defense of high-stakes claims and contractual disputes. Mr. Corson is a graduate of Suffolk University Law School and is an active member of the Massachusetts Bar, the Maritime Law Association of the United States, and the Propeller Club.

## **Robert Curtis**

Robert Curtis is the Alternative Risk Solutions Practice Leader at Liberty Mutual Insurance, where he leads the development and delivery of customized risk financing solutions, including captives, structured insurance, parametric programs, and other bespoke alternatives. He works closely with Liberty Mutual's global underwriting and product teams to tailor solutions to local market needs. Prior to joining Liberty Mutual, Robert served as Chief Underwriting Officer at Nuclear Electric Insurance Limited (NEIL) and previously held senior alternative risk underwriting leadership roles at XL Insurance, AIG Risk Finance, Zurich Insurance, and SCOR Re. He holds an MBA from Thunderbird School of Global Management and a bachelor's degree in Economics from Pacific Lutheran University.

## **Matthew Ginsburg**

Matthew Ginsburg is a Director on Aon's North America Alternative Risk Transfer team, where he advises clients on the design and execution of strategies to address complex and non-traditional risks. His work focuses on structured risk solutions, parametric insurance, captive reinsurance, and other alternative approaches when traditional insurance is insufficient or inefficient. Matt joined Aon in 2025 after several years at WTW, most recently as a Senior Associate on its Alternative Risk Transfer team. He has worked with clients across industries including real estate, retail, manufacturing, construction, healthcare, and financial services. Matt holds a B.B.A. in Risk Management and Insurance from Temple University.

## **Paul Kunzer**

Paul Kunzer is Head of Multi-Buyer Trade Credit for North America at Liberty Mutual Insurance Company. He joined Liberty Mutual in 2019 and leads the underwriting and portfolio management of trade credit solutions across the region. Prior to Liberty Mutual, Paul spent 19 years at AIG underwriting trade credit insurance and managing regional and Americas-wide trade credit practices. Earlier in his career, he worked in the trade credit insurance industry at the Export-Import Bank of the United States and held finance roles at T. Rowe Price Investment Services and The Monitor Group. Paul holds a bachelor's degree in Business Administration from the University of Richmond and an MBA from Georgetown University.

## **Andrew Miller**

Andrew Miller is Vice President of Partnerships at International SOS, where he leads strategic relationships with major insurance carriers and brokerage firms and oversees travel industry data and distribution partnerships. With more than two decades of experience in travel, medical, and security assistance, he works closely with multinational organizations on global medical and security support strategies, including complex cross-border initiatives. Andrew previously held senior leadership roles at iJet International, Europ Assistance/Generali, UnitedHealthcare Global, and FrontierMEDEX, and joined International SOS in 2017 after successfully developing government contractor strategies for high-risk environments. He holds an undergraduate degree from Towson University and an MBA from Loyola University.

## **Justin Murphy**

Justin Murphy is the Director of Risk Management for the Boston Celtics, where he oversees enterprise-wide risk management and insurance strategy for one of the most storied franchises in professional sports. In this role, he is responsible for aligning insurance and risk transfer solutions with the operational, financial, and reputational priorities of a high-profile, performance-driven organization. Prior to joining the Celtics in 2025, Justin spent more than seven years at United Insurance, most recently serving as Vice President of Risk Services, where he advised clients across multiple industries on insurance placement, claims advocacy, and alternative risk solutions. Earlier in his career, he held leadership and operational roles at Dowling & O'Neil Insurance Agency and began his professional journey at The Hanover Insurance Group through its Future Leaders Program. Justin holds the Chartered Property Casualty Underwriter (CPCU) and Associate in Risk Management (ARM) designations and is a graduate of the Isenberg School of Management at the University of Massachusetts Amherst. His background uniquely combines technical insurance expertise with hands-on enterprise risk leadership, making him a sought-after voice on how risk management adapts in complex, high-visibility environments.

## **Thomas Muzyka**

Thomas Muzyka is the founding partner of Clinton & Muzyka, P.C. and a nationally recognized authority in admiralty and maritime insurance law, with more than five decades of experience handling complex marine casualties and insurance coverage disputes. His practice spans vessel collisions, groundings, cargo disputes, oil pollution matters, and limitation of liability proceedings. A graduate of the United States Merchant Marine Academy, Mr. Muzyka brings rare hands-on maritime experience from his service as a deck officer aboard oceangoing vessels, which informs his legal analysis and advocacy. He is a frequent lecturer on advanced maritime law topics for professional and industry organizations and has taught at the U.S. Naval War College.

## **Michael Pepe**

Michael Pepe is a Partner at Saxe, Doernberger & Vita, P.C., where his national practice is dedicated exclusively to representing policyholders in complex insurance coverage disputes. He has extensive experience advising clients in the real estate and construction industries on

builder's risk, professional liability, general liability, cyber, and subcontractor default insurance matters. In addition to litigating multimillion-dollar coverage disputes, Michael regularly advises brokers and risk management teams on contractual risk transfer and insurance program design. He is Managing Partner of SDV's Northeast offices and frequently speaks and publishes on insurance and risk management topics.

## **Jonathan Perry**

Jonathan Perry is a Managing Director at Ankura and a licensed attorney with more than 17 years of experience in forensic delay, disruption, and productivity analyses related to construction litigation and property insurance disputes. His work focuses heavily on builder's risk and business interruption claims for large, complex projects across sectors including power generation, transportation, shipbuilding, and commercial real estate. Jon has analyzed claims valued in the hundreds of millions of dollars and has provided expert testimony in U.S. courts and arbitration proceedings. He holds a Juris Doctor from Florida State University and advanced degrees in decision and information science and business administration.

## **Dan Semple**

Dan Semple is an Assistant Vice President of Business Development within Chubb's Accident & Health division, where he is responsible for sales, marketing, and broker education across the New York and Northeast regions. He brings more than 17 years of experience in the Accident & Health market, with particular expertise in complex corporate travel risks and accident and health solutions for scholastic, nonprofit, public entity, and affinity groups. In his role, Dan focuses on expanding broker understanding of travel-related A&H products and aligning coverage solutions with evolving Duty of Care expectations.

## **Dina Senerchia**

Dina Senerchia is a Managing Director at Ankura, where she specializes in forensic accounting, loss measurement, and insurance claim preparation. Her expertise spans builder's risk, property damage, business interruption, cyber incidents, fidelity claims, and litigation support. Dina has prepared claims arising from major catastrophes, including hurricanes, wildfires, earthquakes, and other large-scale loss events, with particular depth in complex construction and builder's risk claims. She began her career working for insurance carriers, performing forensic analysis on multimillion-dollar claims, and holds a B.B.A. in Accounting from Siena College.

## **Bill Warren**

Bill Warren is a co-founder and senior partner in Sigma7's Complex Claims & Valuations practice, where he specializes in the quantification of complex business interruption values, exposures, and claims on behalf of policyholders. His experience spans property damage and BI losses, extra expense, cyber incidents, builder's risk, employee fidelity and crime losses, patent infringement matters, and other commercial disputes involving loss of earnings or increased costs. Bill regularly supports organizations with pre-loss risk assessment, insurance claims preparation, and post-loss financial recovery, and he provides litigation

support and expert witness testimony in matters that proceed to appraisal, mediation, arbitration, or litigation.

## **Phil Wilusz**

Phil Wilusz is Head of Claims at WithCoverage, where he leads claims strategy for contractors and project owners, with a focus on complex construction and builder's risk programs. Previously, Phil served as an Assistant Vice President at Chubb, managing large and complex casualty claims across North America, and as in-house counsel for a leading construction project management firm. He began his career as a policyholder attorney handling high-value insurance coverage disputes for major contractors. Phil holds a J.D. from Quinnipiac School of Law and is licensed to practice law in Connecticut and New York.

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## **Massachusetts Risk & Insurance Management Society**

David Hershey, President  
Kara Wordell, Vice President  
Matthew Dobras, Secretary  
Anastos Chiavaras, Treasurer  
Richard Sarne, Director  
Joseph DiLaurio, Past President & Director

## **The Insurance Library**

Michael Pezza Jr., Executive Director  
Sarah Hart, Senior Research Librarian, Education & Event Coordinator

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## **Special Thanks to Liberty Mutual for Hosting This Year's Event**

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## Upcoming MRIMS Chapter Events

### **Joint MRIMS & CPCU Boston Chapter Meeting**

**Date:** Thursday, April 16, 2026

**Topic:** Marine Panel Discussion: 1851 Limitation of Liability

**Speakers:** Zach Cushman, Josh Gold & Tom Muzyka

**Location:** Lockton, 225 Franklin Street, Suite 1500, Boston, MA 02110

**Details:** Given the maritime incident between the vessel DALI and the Francis Scott Key Bridge and preliminary cost estimates of:

- 6 Lives
- \$15MM loss per day in economic activity
- Bridge replacement cost estimates of \$4.4BB and \$5.2BB
- Limitation of Liability Clause of \$43.7MM

The panel discussion will be the maritime defense limiting damage of a vessel to the ACV of the vessel under the Limitation of Liability Act of 1851. The projected shortfall to replace the bridge will likely be borne by the taxpayer: \$51MM +/- .

### **National RIMS Convention**

**Date:** May 2026

### **MRIMS Golf Outing**

**Date:** Monday, June 1, 2026

**Location:** Blue Hill Country Club, 23 Pecunit Street, Canton, MA 02021

**Details:** Proceeds benefit the Anastos Chiavaras Book Scholarship available to students pursuing a course in risk management.

For additional event details and ways to connect with the chapter, visit:

[community.rims.org/massachusetts/home](https://community.rims.org/massachusetts/home)