

# JUNE 2026

ALL WEBINARS TAKE PLACE FROM 11:00 AM-NOON UNLESS OTHERWISE NOTED

S U N	M O N	T U E	W E D	T H U	F R I	S A T
	1	2	3	4	5	6
7	8	9	10 <b>Insurance 101 with Herb Fuchs</b>	11	12	13
14	15 <b>So You Want to be an Insurance Agent with Jeff Hastings</b>	16	17 <b>How to Read an Insurance Policy with Abigail Krueger</b>	18 <b>Negotiate &amp; Navigate</b> (In-Person) with Ed Katersky and Len Ryer 9:30a.m.-Noon	19	20
21	22 <b>The Art and Science of Underwriting: Advice for a Young Underwriter with Traci Adedeji</b>	23	24 <b>Anatomy of an Insurance Agency with Kym Martell</b>	25 <b>CE WEBINAR</b> Commercial Liability Concepts with Cathy Trischan 1:00-3:00 PM	26	27
28	29 <b>Responsibilities of a Risk Manager with David Hershey</b>	30				

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S U N	M O N	T U E	W E D	T H U	F R I	S A T
			1  Quincy Mutual Ice Cream Sundae Social (In-Person) 2:30-4:00PM	2	3	4
5	6 <b>Next-Gen Claims &amp; the Future of the Profession With Melissa Hill</b>	7	8 <b>How to Rock Your Early Insurance Career with Tony Cañas</b>	9 <b>CE WEBINAR</b> An Introduction to Life Insurance with Len Ryer 1:00-3:00 PM	10	11
12	13 <b>From Data to Decisions: AI's Growing Role in Insurance with Phil Loatman</b>	14	15 <b>Professional Headshots</b> (In-Person) with Robert Castagna 2:00-4:00 PM (pre-register for slots)	16 <b>CE WEBINAR</b> Reinsurance in a Nutshell with John Chaplain 1:00-3:00 PM	17	18
19	20 <b>Marketing Representative: The Bridge Between the Client and the Company with Emma Lewis</b>	21	22 <b>Introduction to Parametric Insurance with Alex Korb</b>	23	24	25
26	27 <b>Time Management Skills with Herb Fuchs</b>	28	29 <b>Launching Careers in Risk Management &amp; Insurance with Spencer with Daniel Perez</b>	30	31	